

Message Text

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17

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /015 W

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R 050252Z FEB 74

FM AMEMBASSY TOKYO

TO USDOC WASHDC

INFO SECSTATE WASHDC 9769

UNCLAS TOKYO 1582

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: ACE/OIF '74 PROCUREMENT

FOR OIM/EISELT

1. CHIYODA CO., LTD., OSAKA, DISTRIBUTOR FOR CONGOLEUM INDUSTRIES INC., 195, BELGROVE DRIVE, KEARNY, N.J. 07032, VERBALLY AGREED PARTICIPATE SHOWING FLOORING MATERIAL. PA AND CONTRIBUTION FOR ONE 3X4 METER BOOTH WILL BE SUBMITTED THRU TTC SHORTLY.

2. REF USDOC 19076 PARA 9 AND 13: TOKYO 1110 PARA 2, TSUNASHIMA AND CO., TOKYO, REQUESTS OIM CONTACT ADMIRAL INTL CORP., 9575, HIGGINS RD., ROSEMONT, ILL. 60018, FOR PARTICIPATION. FYI: TSUNASHIMA WISHES EXHIBIT REPRESENTING THREE U.S. PRINCIPALS' PRODUCT LINES OF AMANA, GMODC AND ADMIRAL. WILL MAKE DECISION UPON CONFIRMING ADMIRAL'S INTENTION.

3. REF USDOC 1180: TELEPHONE NUMBER FOR COLEMAN JAPAN CO. INCORRECT. TTC UNABLE IDENTIFY HIRO IMANO, FAR EAST SALES MGR. FYI: TSUNASHIMA ALSO REPRESENTS COLEMAN'S LEISURE GOODS LINE. PLS CONFIRM AND ADVISE.

4. REF: EISELT/STRONG MEMO 1/24/74, FUKUDA, SALES MGR, AMERICAN JAPAN TRADING CO., TOKYO, INTERESTED PARTICIPATION REPRESENTING ONLY SALTON'S PRODUCTS. WILL ADVISE DECISION SOONEST UPON COMPLETING FEE ARRANGEMENT WITH SALTON.

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5. REF USDOC 1261, PARA 1: TAKIHYO CO., NAGOYA; PARA 2, NIKKO

TRADING CO., KYOTO, PRESENTLY REVIEWING INFO KITS, WILL MAKE
DECISION SHORTLY.

6. REF USDOC 1621: CONTACTED HASHIMOTO ON FEB. 4. WILL ADVISE
DECISION SOONEST.

7. REF USDOC 1622 AND 1752, PARA 2: SHIMIZU, PRES., PACIFIC
OVERSEAS INC. ESTABLISHED WILSON SPORTS CO. FOR DEALING WILSON'S
GOLF EQUIPMENT. MR. YOSHIDA, M. DIRECTOR, PRESENTLY REVIEW-
ING INFO KIT, WILL MAKE DECISION SHORTLY.

8. REFS USDOC 19076, PARA 12, TOMIYA CO., OSAKA, FOR MANHATTAN
INTL, NYC. AND USDOC 1622, PARA 1, YANASE AND CO., TOKYO, FOR
WESTINGHOUSE DECLINED PARTICIPATION. FYI: YANASE DECIDED
PARTICIPATE IN JAPANESE HOUSING EQUIPMENT PAVILION, OIF,
INCLUDING OTHER COMPANIES' PRODUCTS.
SHOESMITH

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Message Attributes

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